



Quarterly Business Review

January 23, 2023



chartwells
serving up happy & healthy

On The Agenda

Program Development/Highlights

Results

What's Next?

Discussion




January is School Board Recognition Month!

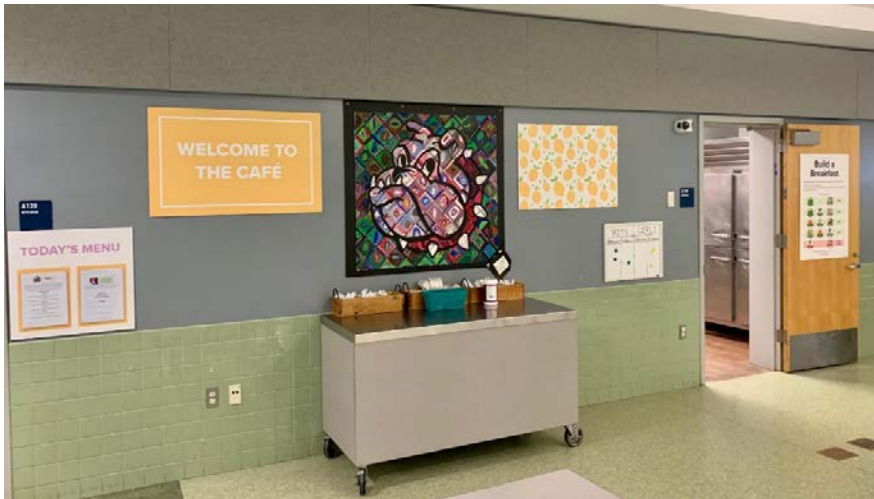
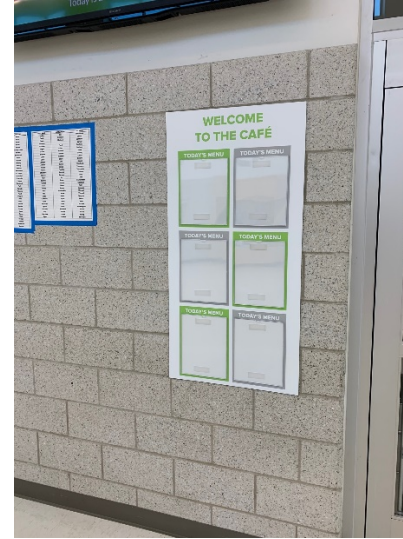
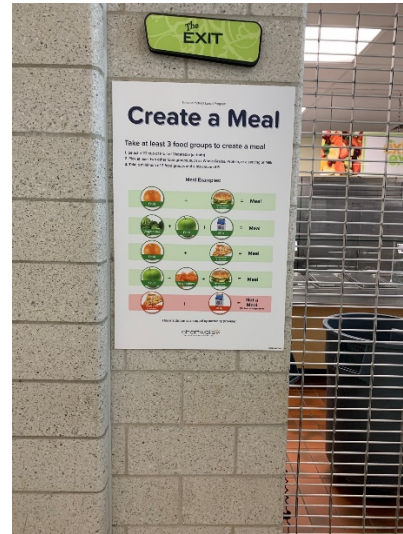




Program Highlights

- Continuation of Free Meals – Back to Normal Service
 - New Environments Signage – at all schools
 - New Menu Nutrition Program
 - New Dietetic Support
 - Discovery Kitchen Tasting Carts
 - Spice it Up Discovery Kitchen events at HS/MS
 - Marketing/Culinary Support
- 

New Environments Signage at all Schools



December

Nutrition Updates

- Menu Works – Nutritional Menu program
- Shared Registered Dietitian – Weekly Support
- Added Gluten Free Menu
- Nutrition Flyer for Parents/Community



The flyer is titled 'North Reading School Community' in a green speech bubble. Below it, in orange text, is 'Questions about Nutrition? Just ask our Dietitian!'. A large dark blue speech bubble says 'We want to hear from you!'. A yellow rounded rectangle lists various topics: Menus/recipe ideas, Healthy snack ideas, Sport specific nutrition, How to eat like an athlete, How to meal prep, Special dietary needs, Holiday eating, Allergies, How to eat a more protein vegetarian diet, Fitness and nutrition apps, and Healthy eating on a budget, followed by '... and more!'. A blue speech bubble says 'Email us with your questions, comments or concerns today!' with the email address NorthReadingNutrition@compass-usa.com. At the bottom left is the email address NorthReadingNutrition@compass-usa.com. At the bottom right is a logo with 'NR' in green and a bee. The bottom of the flyer features the 'chartwells' logo with the tagline 'keeping us happy & healthy'.

North Reading School Community

**Questions about Nutrition?
Just ask our Dietitian!**

- Menus/recipe ideas
- Healthy snack ideas
- Sport specific nutrition
- How to eat like an athlete
- How to meal prep
- Special dietary needs
- Holiday eating
- Allergies
- How to eat a more protein vegetarian diet
- Fitness and nutrition apps
- Healthy eating on a budget

... and more!

NorthReadingNutrition@compass-usa.com

We want to hear from you!

Email us with your questions, comments or concerns today!

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NR

chartwells
keeping us happy & healthy



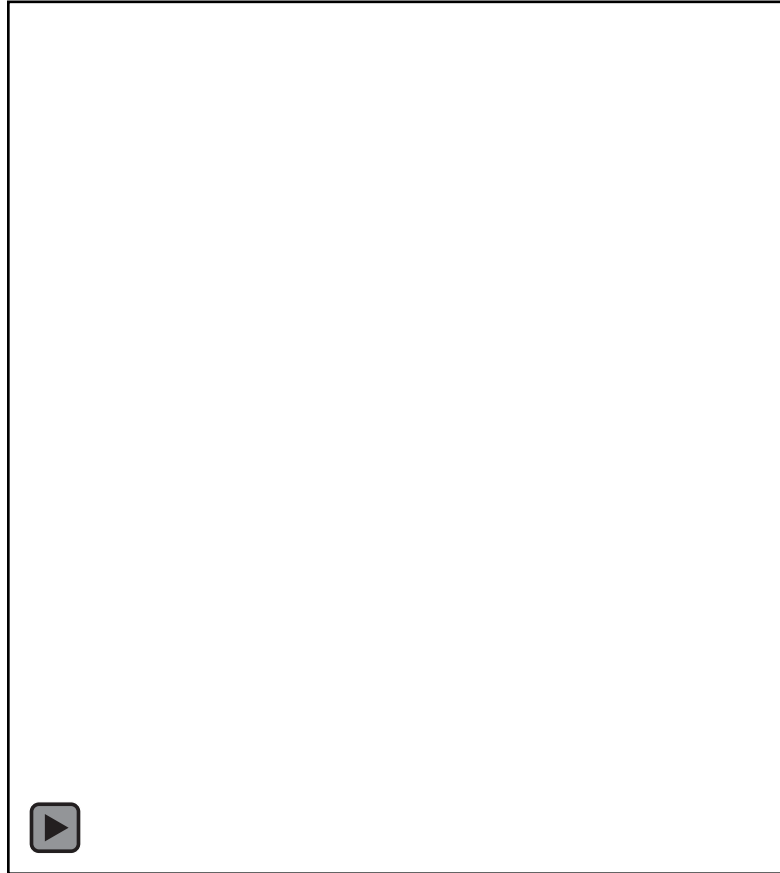


New Discovery Kitchen Culinary Tasting Carts

Discovery Kitchen Event at HS/MS



Discovery Kitchen Event at HS/MS



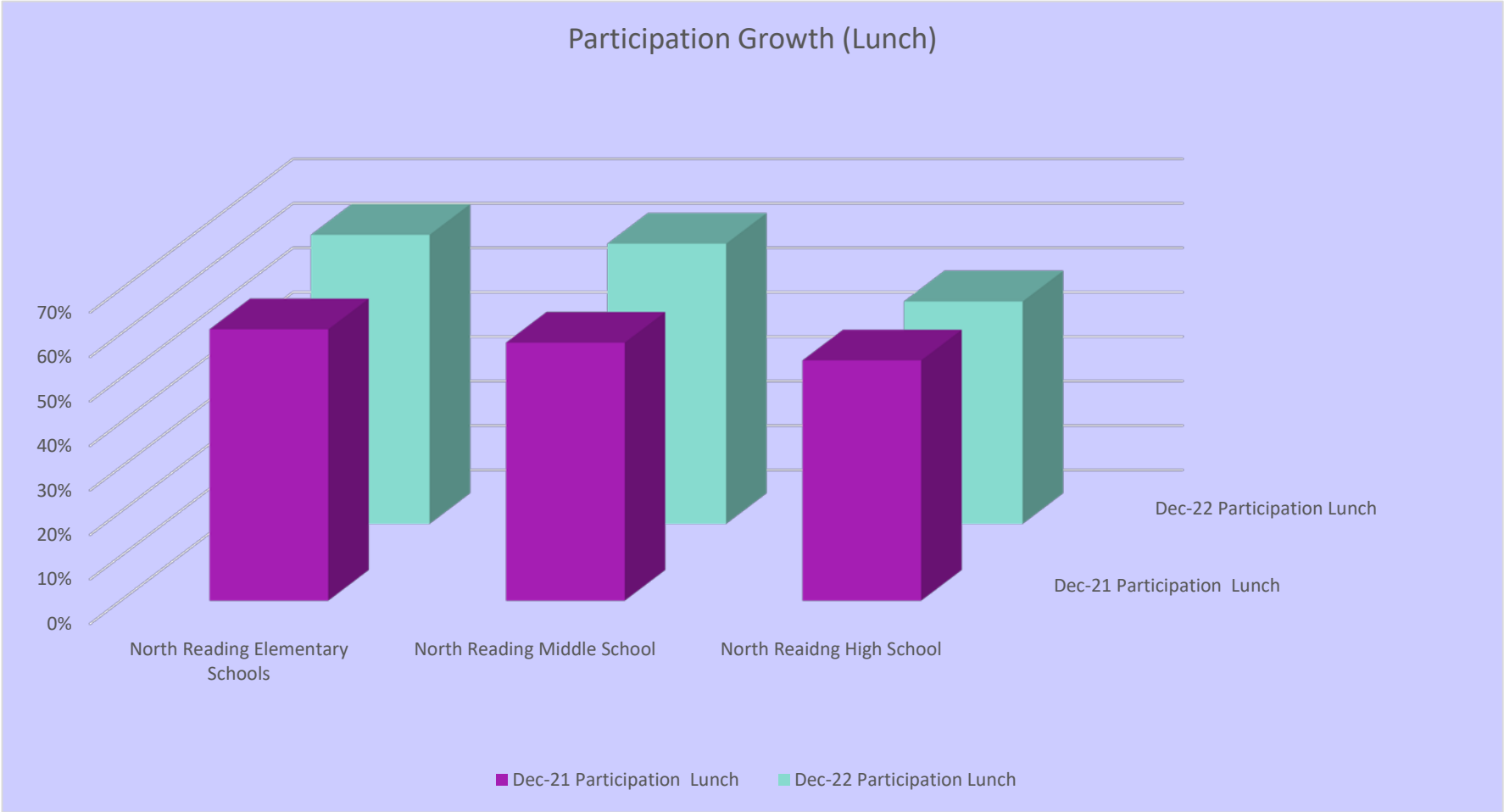


Results



Participation Growth

Participation Growth is up 4% at the Elementary School, 5% at the Middle School and down 4% at the High School. Total District Participation is up by 1% from Prior December

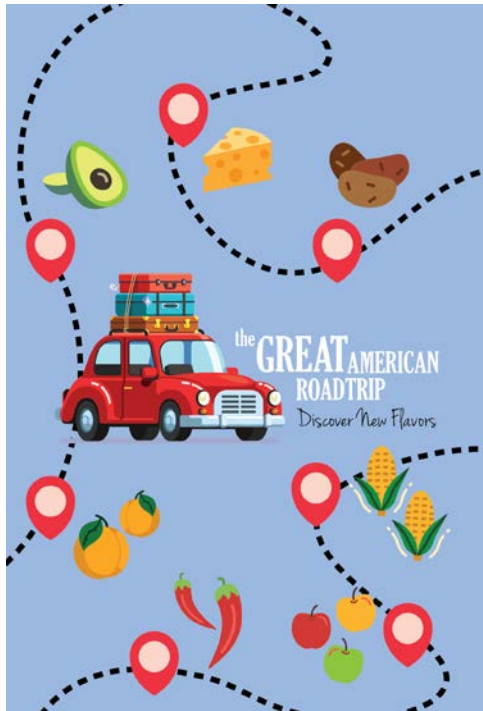


Year To Date SY23

Financial Results				
December 2022 YTD (Actual) and June 2022 YTD (Projected)				
	December YTD 2022 - Actual		June YTD Projected	
Serving Days	70		171	
Meals Served	122,294		298,747	
Average Daily Meals	1747		1747	
Sales	\$31,056	6%	\$ 75,865	6%
Reimbursements	\$480,527	94%	\$ 1,209,201	94%
Total Revenues	\$511,583		\$ 1,285,066	
Average Daily Sales	\$7,308		\$ 7,515	
Product Cost (Food)	\$227,376	44%	\$ 514,027	40%
Paper Cost	\$19,070	4%	\$ 47,903	4%
Discounts	(\$37,049)	-7%	\$ (93,065)	-7%
Net Product Costs	\$209,397	41%	\$ 468,864	36%
Chartwells Payroll Costs	\$48,040	9%	\$ 120,674	9%
District Payroll Costs	\$159,761	31%	\$ 320,027	25%
Total Personnel Costs	\$207,801	41%	\$ 440,701	34%
Other Costs	\$18,471	4%	\$ 33,248	3%
Fees	\$34,336	7%	\$ 85,840	7%
Total Expenses	\$470,005	92%	\$1,028,653	80%
Profit/Loss	\$41,578	8%	\$256,414	20%

What's Next?

January



February



March



February

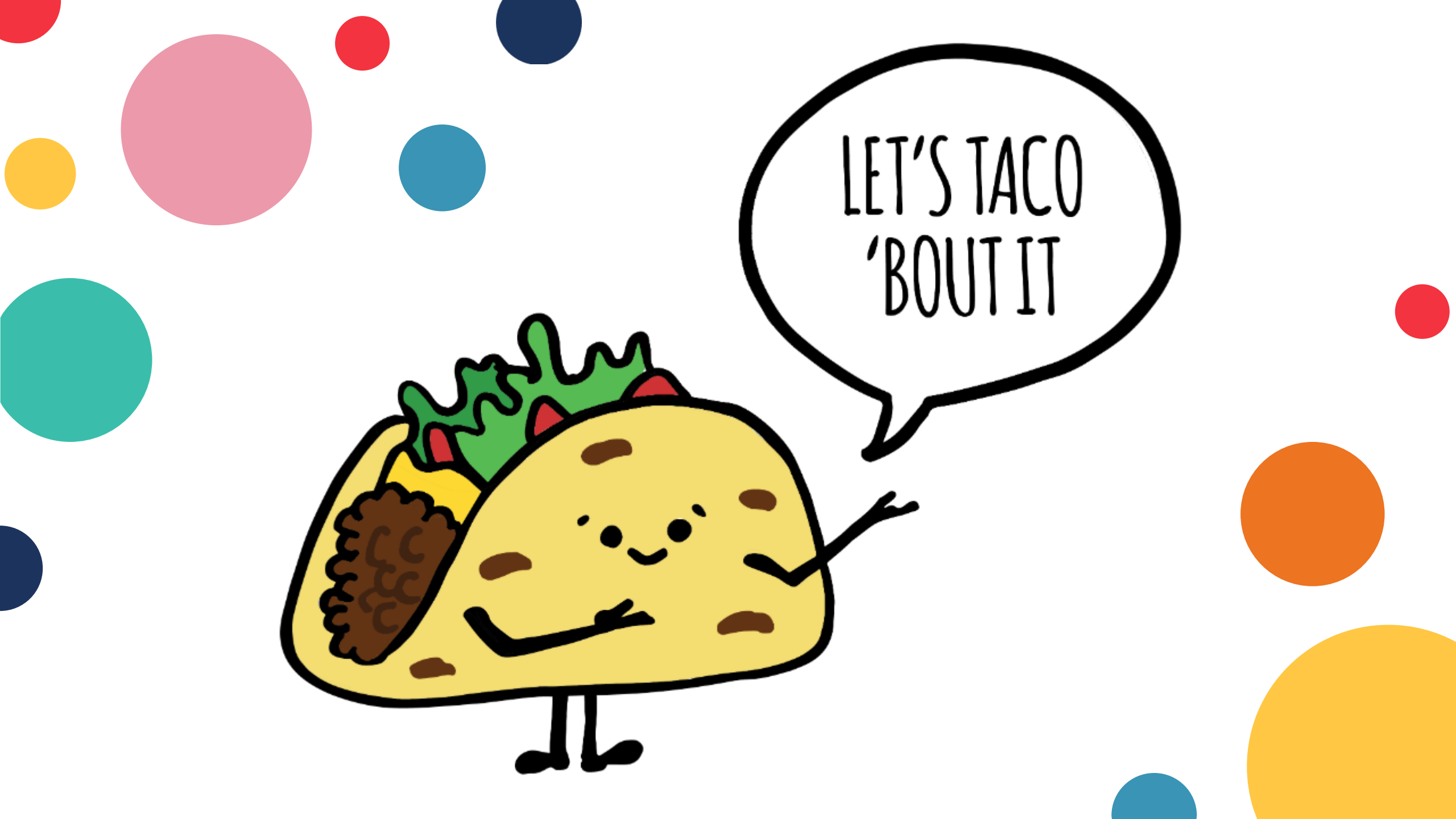




Upcoming Community Events

1/28/23– Bocci Tournament Sponsored by
Student Council/Special Olympics

3/4/23 – Masquers Dramafest





Thank you!